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# News Release

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## **LINK-BELT AND TADANO SIGN ALL-TERRAIN CRANE SUPPLY AGREEMENT**

**LEXINGTON, Ky. (Feb. 18, 2002)** — In a joint announcement today, Link-Belt Construction Equipment Co. and Tadano Ltd. have signed a supply agreement for Link-Belt to purchase all-terrain mobile cranes from Faun GmbH, Lauf, Germany for sales in the North America market.

The first crane to be supplied in this agreement will be the ATC-3130, a 130 US ton all-terrain crane that has been tested by Link-Belt to SAE standards and will formally be introduced at CONEXPO-CON/AGG in March 2002. First production shipments will begin in May 2002. The supply agreement provides for a complete line of all-terrain cranes to be sold under the Link-Belt brand name, with additional models being added in the near future.

The signing of the supply agreement is the first major milestone in the ongoing development of the strategic global alliance that was announced in May 2001 by Sumitomo, Tadano and Hitachi to expand the sales and marketing of mobile cranes for the worldwide market. The intent to establish supply agreements was referenced in the original announcement that also stated that Faun GmbH, Tadano's wholly owned subsidiary in Germany, would supply telescopic components to Link-Belt.

"As we focus on providing customer support excellence for our North American end users through our dealers," said Chuck Martz, President of Link-Belt Construction Equipment Co., "we feel this world class all-terrain crane product line will expand and further strengthen Link-Belt's position in the crane market."

"We are very pleased with the formation of this agreement and look forward to a very successful future for both companies," said S. Tadano, President of Tadano, Ltd.

Link-Belt Construction Equipment Company, with headquarters in Lexington, Ky., is a leader in the design and manufacture of telescopic boom and lattice boom cranes for the construction industry worldwide.

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